

May 2024

| Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
|-------------------------|---|---|---|---|---|----------|
| 28 | 29 | 30 | 01 | 02 | 03 | 04 |
| | | | <p>11:30AM-12PM FREE WEBINAR </p> <p>FREE Webinar: Pathway to 100 Listings</p> <p>1PM-2PM </p> <p>New Agent Orientation/ Command Basics Training</p> | <p>11:30AM - 4PM</p> <p>Master Class: 6 Personal Perspectives</p> <p>w/<i>Dan Peart & Christina Banaga</i></p> <p></p> <p>RSVP REQUIRED </p> | <p>9AM - Rancho Santa Margarita Broker's Preview @ Daily's Sports Grill in RSM (See OCAR Website to Register, \$3 Entry) </p> <p>11AM-12PM COMMAND</p> <p>Open Tech Hour</p> <p>Tech Trainer Eason Smith</p> | |
| Cinco De Mayo 05 | 06 | 07 | 08 | 09 | 10 | 11 |
| | <p>8:45AM -11AM (Zoom Only) Mega Monday Kickstart</p> <p>11:30AM -12:30PM </p> <p>Weekly Workshop: Contracts w/Lori</p> <p>12:30PM - 1:30PM</p> <p>Team Meeting Affiliates Group A </p> <p>1:30PM - 2:30PM </p> <p>Lunch & Learn: Eagle Eye Drone Services</p> <p>RSVP REQUIRED </p> | <p>2PM-3PM</p> <p>Filling Out the Buyer Representation / Broker Compensation Agreement to WIN w/ Dan Peart </p> <p>RSVP REQUIRED</p> | <p>11:30AM-12PM FREE WEBINAR </p> <p>FREE Webinar: Sign Sellers NOW!</p> <p>3PM-4PM COMMAND </p> <p>Productivity Hacks w/Regional Tech Trainer Eason Smith </p> | <p>REDDAY </p> <p>renew · energize · donate</p> <p>10AM-3PM: RED Day Blood Drive</p> <p>Loaction: KW Spectrum Properties 25531 Commercentre Dr Suite 120 Laked Forest, CA 92630</p> <p>REGISTRATION REQUIRED</p> | <p>9AM - Rancho Santa Margarita Broker's Preview @ Daily's Sports Grill in RSM (See OCAR Website to Register, \$3 Entry) </p> <p>11AM-12PM COMMAND</p> <p>Open Tech Hour</p> <p>Tech Trainer Eason Smith</p> | |
| 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| | <p>8:45AM -11AM (Zoom Only) Mega Monday Kickstart</p> <p>11:30AM -12:30PM </p> <p>Weekly Workshop: Open To Close - Navigating the Life of a Transaction w/Brittany Hannon</p> <p>12:30PM - 1:30PM</p> <p>Team Meeting Affiliates Group B </p> <p>1:30PM - 2:30PM </p> <p>Lunch & Learn: Amerispec</p> <p>RSVP REQUIRED </p> | | <p>1PM-2PM </p> <p>New Agent Orientation/ Command Basics Training</p> <p>3PM-4PM COMMAND </p> <p>Productivity Hacks w/Regional Tech Trainer Eason Smith </p> | <p>9:15AM - Broker's Preview @ Orange County Realtors 25552 La Paz Rd, Laguna Hills CA (See OCAR Website to Register, \$2 Entry) </p> <p>12PM - 1PM </p> <p>PC Program Mastermind</p> | <p>9AM - Rancho Santa Margarita Broker's Preview @ Daily's Sports Grill in RSM (See OCAR Website to Register, \$3 Entry) </p> <p>11AM-12PM COMMAND</p> <p>Open Tech Hour</p> <p>Tech Trainer Eason Smith</p> | |
| 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| | <p>8:45AM -11AM (Zoom Only) Mega Monday Kickstart</p> <p>11:30AM -12:30PM </p> <p>Weekly Workshop: Unlocking Open House Success w/Brittany Hannon</p> <p>12:30PM - 1:30PM</p> <p>Team Meeting Affiliates Group A </p> <p>1:30PM - 2:30PM </p> <p>Lunch & Learn: 1031 Exchange</p> <p>RSVP REQUIRED </p> | <p>2PM-3PM</p> <p>Filling Out the Buyer Representation / Broker Compensation Agreement to WIN w/ Dan Peart </p> <p>RSVP REQUIRED</p> | <p>12PM - 2PM</p> <p>Affiliate Lead Gen Mastermind</p> <p>RSVP REQUIRED</p> <p>3PM-4PM COMMAND </p> <p>Productivity Hacks w/Regional Tech Trainer Eason Smith </p> | <p>9:15AM - Broker's Preview @ Orange County Realtors 25552 La Paz Rd, Laguna Hills CA (See OCAR Website to Register, \$2 Entry) </p> <p>12PM - 1PM </p> <p>PC Program Mastermind</p> | <p>9AM - Rancho Santa Margarita Broker's Preview @ Daily's Sports Grill in RSM (See OCAR Website to Register, \$3 Entry) </p> <p>11AM-12PM COMMAND</p> <p>Open Tech Hour</p> <p>Tech Trainer Eason Smith</p> | |
| 26 | Memorial Day 27 | 28 | 29 | 30 | 31 | 01 |
| | <p>MEMORIAL DAY HONORING ALL WHO SERVED</p> <p>OFFICE CLOSED</p> | <p>11:30AM -12:30PM </p> <p>Lunch & Learn: Life of a Transaction- Escrow, Title & Home Warranty</p> <p>RSVP REQUIRED </p> <p></p> | <p>11AM - 12PM</p> <p>In-Person Command Trainin: Using Designs for Lead Gen w/Eason Smith </p> <p>RSVP REQUIRED</p> <p>3PM-4PM COMMAND </p> <p>Productivity Hacks w/Regional Tech Trainer Eason Smith </p> | <p>9:15AM - Broker's Preview @ Orange County Realtors 25552 La Paz Rd, Laguna Hills CA (See OCAR Website to Register, \$2 Entry) </p> <p>12PM - 1PM </p> <p>PC Program Mastermind</p> | <p>9AM - Rancho Santa Margarita Broker's Preview @ Daily's Sports Grill in RSM (See OCAR Website to Register, \$3 Entry) </p> <p>11AM-12PM COMMAND</p> <p>Open Tech Hour</p> <p>Tech Trainer Eason Smith</p> | |